

## **Vec: Oznámenie o zvyšovaní cien papiera**

Vážený obchodný partner,

dovoľte, aby sme Vás informovali o plánovanom zvyšovaní cien uvedených druhov papiera: kopírovacie papiere, Color Copy a farebné papiere, grafické, špeciálne a dizajnové papiere **v rozpätí o 5-8%**.

Na základe avizovaného zvyšovania cien od našich dodávateľov, budeme nútení premietnuť toto zvýšenie aj do našich predajných cien. Hlavným dôvodom cenového navýšenia sú neustále sa zvyšujúce náklady na výrobu, balenie a prepravu papiera. Zvýšenie bude realizované **od 5.9.2022** podľa závozov na sklad.

Zároveň nás naši hlavní dodávatelia informovali, že z dôvodu nedostatku surovín na výrobu papiera, odstavujú niektoré výrobné stroje, čím sa ešte viac zníži dostupnosť tovarov a predĺžia sa dodacie termíny. Prosím berte to na vedomie pri objednávaní tovarov.

V prípade akýchkoľvek otázok sa neváhajte obrátiť na nášho obchodného zástupcu alebo oddelenie Vnútorného predaja:

**0850 11 12 31-2 / [office@europapier.sk](mailto:office@europapier.sk)**

Súčasťou tohto oznámenia sú aj oficiálne stanoviská dodávateľov.

S priateľským pozdravom,

V Bratislave, 27.7.2022



**Mgr. Peter Hanák**  
Purchase Manager

Mondi Paper Sales GmbH

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1030 Vienna, Austria  
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## Price increase as of 05 September 2022

Vienna, 12 July 2022

Dear valued customer,

The scarcity of energy, pulp, chemicals, transport, and other input factors remains, and continues driving up prices strongly, putting our production costs under pressure. Moreover, we continue experiencing a solid demand situation. Therefore, we are forced to announce a price increase as of 05 September 2022.

We are going to increase our prices between 100 EUR/tn and 200 EUR/tn (or respective local currency) for all products delivered from Neusiedler and between 50 EUR/tn and 100 EUR/tn (or respective local currency) for all products delivered from SCP. The validity of the new prices can only be confirmed up to four weeks, reflecting the volatility of the current market conditions.

Our customer teams will engage proactively with you to discuss all relevant levels and details in the next few days.

With kind regards,



Devan Naidoo  
Marketing & Sales Director  
Mondi Uncoated Fine Paper



Gaston Federer  
Head of Channel Sales Europe  
Mondi Uncoated Fine Paper

Vienna, 15 July 2022

## Wood supply disruption – Mondi SCP Ružomberok

Dear Business Partner,

We hope this communication finds you well and we would like to thank you and your teams for the continued high level of collaboration during these challenging times.

Pressure on supply chains around the globe has unfortunately resulted in wood supply disruptions at our Ružomberok mill in Slovakia. While we are working hard to mitigate the impact, it has become necessary to undertake selective shuts of our paper machines. This may result in delay to some orders being fulfilled.

Your Mondi customer service representative will contact you to discuss any potential changes in delivery times to your order. If you have any questions please get in touch – we apologise in advance for any inconvenience caused.

Thank you for your understanding.

Best regards,



Devan Naidoo  
Sales & Marketing Director  
Mondi Uncoated Fine Paper



Bernd Roettgen  
Head of Supply Chain  
Mondi Uncoated Fine Paper



Lisbon, 21<sup>st</sup> of July 2022

**Subject: UWF Global Price increase 5 to 8% – 5<sup>th</sup> of September 2022**

Dear Partner,

We keep on closely monitoring the evolution of the market and overall costs. Unfortunately, we continue to face unceasing increases in energy, chemicals, packaging and logistic costs. In parallel, UWF market conditions where The Navigator Co. operates continue to be very tight with unbalanced supply/demand generating record high order books. Additionally, pulp prices keep on rising, and the Euro continues to devaluate against the U.S. dollar, increasing the pressure in the cost of pulp and several other raw materials priced in dollars.

Consequently, Navigator will be forced to apply a price increase of 5 to 8% on all dispatches from 5<sup>th</sup> of September for all UWF products. Details will soon be shared with you by our local teams.

Reflecting the volatility of the current market conditions, prices could be subjected to a monthly review.

As always, we will continue to work closely with you to fight for our common business and to monitor the markets conditions. We remain available for any further clarification.

Best regards,

João Paulo Oliveira

Chief Commercial Officer